

# more for members

Picking the best vehicle for your business is now easier and more affordable, thanks to HIA and Nissan. Lieske Tigchelaar reports.

**H**IA members around the country are taking advantage of the recently negotiated deal with Nissan and are buying vehicles at hugely discounted prices.

The Nissan Navara is proving popular and is so far the best selling vehicle among members. Ted Eddison from Eddison Builders in NSW bought a Nissan Navara after reading about the deal.

**'If you're going to buy a car, Nissan's the way to go. They've got the best discount in town'**

'I was after a dual cab for my business and I was more than delighted with the vehicle and more than delighted with the deal,' he says. 'It was more than I expected and HIA helped me to get the best deal I could get.'

The Navara's popularity could be due to its versatility as a vehicle and brute

strength as a work horse. With powerful V6 petrol or turbo diesel engines, the Navara can take you anywhere you want to go, carrying virtually anything. ▶

## NISSAN Murano ST

**RRP:** \$44,990 (before extras and HIA member benefit)

**Load capacity:** 558kg

**Engine capacity:** 3.5L V6

**Manual or automatic:** X-Tronic Continuously Variable Transmission with Manual Mode

**Fuel economy:** 12.3L per 100km

**Tank capacity:** 82L

**Braking:** Four wheel ventilated disc brakes

**Ground clearance:** 180mm

**Tyre size:** 225/65R18

**Wheels:** 18 x 7.5 JJ alloy wheels

**Safety features:** AWD, ABS with electronic brake distribution and brake assist, Vehicle Dynamic Control including Traction Control System, driver and passenger SRS and side-impact SRS airbags, front and rear SRS curtain airbags reversing camera, stability control

**Vehicle maintenance:** 10,000km

**Warranty:** Three-year/100,000km

**Roadside assist/after-hours**

**service:** Three-year 24-hour roadside assistance

**Comfort/other features:** Power windows, central locking, Bose 240-watt audio system with six-disc in dash CD changer with seven speakers and steering wheel mounted audio controls, climate control air conditioning, satellite navigation with 3-D mapping and seven-inch LCD display, Xenon headlamps with headlamp washer, dual exhaust system.





The rear load area in the Dual Cab and King Cab ST-X P/U models is larger, deeper and wider, designed to accommodate a variety of loads conveniently and easily, and all 4x4 models can tow a staggering 3000kg.

Hyne Timber needs both performance and versatility in its vehicles, and the Navara meets its criteria. 'It's an excellent vehicle,' says Clarice Fletcher of Hyne Timber in Queensland of her new Navara. 'It's being used in our forest and logging operations. We have a large fleet of vehicles and being an HIA member actually made it cheaper for us to purchase it, over and above the fleet discount we usually get. I urge other members to take advantage of this deal.'

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As practical and functional inside as it is out, the Navara features plenty of cleverly placed storage compartments all throughout the cabin. In the Dual Cab the spacious rear seat accommodates three with storage underneath – making it the perfect choice for the mobile office.

The Murano All Wheel Drive is another model popular among HIA members, and combines the handling of a sports sedan and the space and functional interior expected in a four wheel drive.

The Murano offers sports-tuned suspension, a 3.5-litre V6 engine, and a huge range of extras. These include

satellite navigation with 3-D mapping, a seven-inch LCD display, and reversing cameras or rear park assist, as well as the other modern luxuries we've come to expect.

Damon Stroud, of Stroud Corporation Pty Ltd in WA, says his new Nissan is the ideal addition to his business, after trading in a flashier make for the understated style and sophistication of the Nissan Murano. Damon is so pleased with his deal he's recommended it to others.

'It was the icing on the cake; I've already told probably a dozen people about it.

'I saved nearly \$5000 on my Murano. If you're going to buy a car, Nissan's the way to go. They've got the best discount in town.'

If you're in the market for a fleet vehicle, work horse or mobile office, a corporate sedan, smooth sports, or family-sized four wheel drive at considerably discounted prices, then Nissan is the place for HIA members.

Choose from the:

- Navara Single Cab, King Cab & Dual Cab
- Murano
- DUALIS
- Tiida sedan & hatch
- X-TRAIL
- Patrol wagon & cab chassis
- Pathfinder
- Or even the impressive 350Z coupe and roadster.

Check out [nissan.com.au](http://nissan.com.au) for more details on these great vehicles.

Discounts vary depending upon the vehicle you choose. For example, discounts off the registered retail price can be as much as:

**Navara Single Cab D22** \$4824–6270 (depending on model)\*

**Navara Dual Cab D22** \$6600\*

**Navara Dual Cab D40**

\$3180 (4x2); \$6270 (4x4)\*

**Patrol Cab Chassis** \$10,090–10,440\*

**X-TRAIL** \$2661–3100\*

**Murano** \$7740–8843\*

**350Z** \$3375–4299\*

\*In addition to retail offer at the time of purchase.

No other association is offering such substantial savings on new vehicles.

For more information visit the member section on HIA's website:

[hia.com.au](http://hia.com.au) or contact your local Nissan dealer. 

### NISSAN 350Z Coupe Track

**RRP:** \$67,990 (before extras and HIA member benefit)

**Engine capacity:** 3.5L V6

**Manual or automatic:** six-speed manual

**Fuel economy:** 11.7L per 100km

**Tank capacity:** 80L

**Braking:** Four wheel disc brakes with Brembo calipers

**Tyres:** High performance Bridgestone Potenza

**Tyre size:** 225/45R18 91W

**Options for wheels:** 18x8 and 18x8.5 Fr/Rr

**Safety features:** Six airbags, seat belt pretensioners, stability control, ABS with brake assist, Electronic Brakeforce Distribution (EBD), Vehicle Dynamic Control (VDC) including Traction Control System (TCS), Vicious Limited Slip Differential (VLSD), driver and passenger SRS and side-impact SRS airbags, front and rear SRS curtain airbags

**Vehicle maintenance:** 10,000km  
**Warranty:** Three-year/100,000km  
**Roadside assist/after-hours service:** Three-year 24-hour roadside assist

**Comfort/other features:** Power windows, power mirrors, remote central locking, Bose 240-watt audio system six-disc in dash CD changer, 10-inch sub woofer, cruise control

**Additional comments:** 0–100 km/h in 5.6 seconds.

